



Manager, Business Development

HGNH LLC, located in Chicago, is a financial institution providing a line of financial services between China and US markets. HGNH LLC has three subsidiaries: Nanhua USA LLC, Chicago Institute of Investment Inc., and HGNH Wealth Management LLC. Nanhua USA LLC is registered as Futures Commission Merchant (FCM) with the U.S. Commodity Futures Trading Commission (CFTC), Chicago Institute of Investment Inc. provides customized professional financial training and HGNH Wealth Management provides asset management solutions to HNW investors.

We are looking for a senior level business development professional to help bring HGNH LLC to next level providing broader and better quality of financial services to our high-profile clients.

Job information:

- Location: Chicago
- Type: Full time

Job responsibilities:

- Assist in Designing marketing plans and strategies based on company development.
- Develop US domestic business for all lines of business.
- Develop, manage, and maintain the sales channels in the U.S., China, and other countries.
- Develop and maintain the relationship with training partners, consultants, and other resources.
- Assist with training plans and strategies, research and design investment products.

Job requirements:

- Bachelor's degree or above, concentration in business management or equivalent, and concentration in finance or marketing preferred.
- Excellent interpersonal, verbal and written skills in English, good interpersonal and verbal skills in Chinese.
- Experience in financial futures industry preferred.
- Series 3 is required for this job.
- Experience in sales, marketing and client relationship development preferred.
- Ability to be proactive, self-motivated, and self-directed.
- Available for business travel between the U.S., China and overseas.
- Fluent in Chinese and English.
- U.S. citizen or green card holder.

Opportunities:

- Great potential for career development and income advancement.
- Excellent international financial service platform and professional teams.

Contact:

Please email your resume to ao.sun@nanhua-usa.com